


What should I know about HERBALIFE® membership?

<p>How can I participate?</p>	<p>As an Herbalife Member, you can participate in three ways:</p> <ul style="list-style-type: none"> You can buy products at a discount for your own or household use. You can sell products to make a retail profit. You can recruit others who want to consume or sell the products. <p>The majority of Members join simply to receive a discount on Herbalife® products. As a result, nearly 86% of U.S. membership (466,926) did not receive any earnings from Herbalife.</p>						
<p>How can I earn money?</p>	<ul style="list-style-type: none"> You can earn money by selling Herbalife® products that you buy at a discount. You can earn money by sponsoring someone who either sells Herbalife® products or purchases them at a discount for their own or household use. You cannot earn money simply for recruiting or sponsoring someone. 						
<p>What should I know about the business opportunity?</p>	<ul style="list-style-type: none"> Members enjoy setting their own schedule and choosing how and when to work. Most people start their Herbalife business by selling part-time to their friends and family as a way to make a little extra money. Building a successful Herbalife business takes hard work and time. Like all businesses, some Members will succeed, while some will not. You have no required purchases other than the initial membership kit also known as the Herbalife Member Pack (approximately \$60). 						
<p>How much could I earn if I sell Herbalife products?</p>	<ul style="list-style-type: none"> Members are eligible to buy Herbalife® products at a discount. Starting out, your discount is approximately 25%. The more you sell, the higher your discount, up to a maximum of 50%. For example the initial discount on Formula 1, Herbalife's best-selling product is shown below: <div style="display: flex; align-items: center; justify-content: center;">  <table border="1" style="margin-left: 20px;"> <tr> <td>Suggested Retail price</td> <td style="text-align: right;">\$39.90</td> </tr> <tr> <td>Member price (with 25% discount and before shipping and tax)</td> <td style="text-align: right;">-\$30.40</td> </tr> <tr> <td>Potential profit</td> <td style="text-align: right;">\$9.50</td> </tr> </table> </div> <ul style="list-style-type: none"> If you buy at this 25% discount and sell 10 canisters at the Suggested Retail Price, passing along shipping and taxes as most Members do, you would make \$95 before expenses. 	Suggested Retail price	\$39.90	Member price (with 25% discount and before shipping and tax)	-\$30.40	Potential profit	\$9.50
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<p>In addition to retail earnings, how much could I earn from sales by members I sponsor?</p>	<ul style="list-style-type: none"> The majority of Members join simply to receive a discount on Herbalife® products. Last year, 14% of U.S. Herbalife Members (about 78,000) sponsored at least one person and earned from the sales of the Members they sponsored. In addition to any retail profit, of those who received earnings from Herbalife, approximately: <ul style="list-style-type: none"> 50% (about 39,000) made more than \$245 in earnings – and the other half made less. 10% (about 7,800) made more than \$4,350 in earnings. 1% (about 780) made more than \$82,000 in earnings. Last year, the people who moved into the top 1% spent between 3 to 35 years in the business, averaging 13 years. 						
<p>What if it doesn't work for me?</p>	<ul style="list-style-type: none"> Within your first year of membership, you can receive a full refund of your Herbalife® Membership Pack. If you have unopened products, you can return them within a year of the purchase date for a full refund and cancel your membership. We even pay the return shipping costs. Please contact 866-866-4744 for more information. 						