

## Mary Kay Canada 1999

- 16,000 sales force members
- Of the 2,489 sales force members who were in the sales force for at least one year and earned commissions, 1,245 earned \$199 or less in commissions
- Of the 346 sales directors, 173 earned \$19,000 or more in commissions
- Of the 6 national sales directors, 3 earned \$100,000 or more in commissions