

## Mary Kay Canada 2004

- 29,357 sales force members
- Of the 4,533 sales force members who were in the sales force for at least one year and earned commissions, 2,266 earned \$140 or less in commissions
- Of the 661 sales directors, 331 earned \$15,500 or more in commissions
- Of the 16 national sales directors, 8 earned \$100,000 or more in commissions