

NORTH AMERICAN AVERAGE EARNINGS CHART

			EARNINGS				MONTHS TO REACH TITLE		
FULL TIME	Count	PCT	Max	Min	Average	Total	Max	Min	Average
	DDIR+	42	10.0%	1,109,995.43	73,545.93	336,705.40	14,141,626.67	157	7
EDIR	37	8.8%	227,796.65	22,414.00	173,924.91	6,435,221.70	124	9	67
RDIR	81	19.2%	162,239.42	9,350.00	101,340.68	8,208,594.70	147	7	70
GDIR	262	62.1%	111,875.00	3,850.00	48,699.18	12,759,186.09	154	2	50
	422								
PART TIME	Count	PCT	Max	Min	Average	Total	Max	Min	Average
	SDIR	1,414	3.0%	75,950.00	94.95	11,516.32	16,284,077.33	169	1
BDIR	388	0.8%	34,150.00	94.95	7,664.03	2,973,642.80	153	1	36
DIR	1,456	3.0%	36,850.00	94.95	4,887.23	7,115,813.33	169	1	27
ACHVR	2,880	6.0%	25,132.04	94.95	2,822.65	8,129,224.31	149	1	23
BLDR	8,801	18.4%	12,600.00	20.01	1,194.84	10,515,797.44	155	1	18
BLVR	19,779	41.4%	3,637.33	21.86	314.41	6,218,643.13	146	1	6
SHR	12,749	26.7%	1,900.00	22.00	98.43	1,254,846.65	152	1	6
BC	351	0.7%	1,230.70	20.18	134.34	47,153.91	9	1	1
	47,818					\$94,083,828.06			

Total Total Avg Dist Avg Earnings

\$94,083,828.06 142,841 \$658.66

Percent Participating is 33%

Total Commission Qualified Associates Average Commission Qualified Income

\$94,083,828.06 59,600 \$1,578.59

BREAKDOWN OF CANADIAN DISTRIBUTORS

Earnings (CAN\$)	Count	Percent
0-100	1,704	21%
101-500	2,717	34%
501-1,000	1,218	15%
1,001-2,000	962	12%
2,001-5,000	735	9%
5,001-50,000	651	8%
50,000+	76	1%
	8,063	100%

The average Associate made \$658.56 US in 2006, the Average commission qualified Associate made \$1578.59 US in 2006. The earnings portrayed in this literature are not necessarily representative of the income, if any, that a USANA Associate can or will earn through his or her participation in the USANA Compensation Plan. These figures should not be considered as guarantees or projections of your actual earnings or profits. Any representation or guarantee of earnings would be misleading. Success with USANA results only from successful sales efforts, which require hard work, diligence and leadership. Your success will depend on how effectively you exercise these qualities.



AVERAGE INCOME CHART