

2008 TSO Income Disclosure Statement



Level	Total Count	Percent Of All TSOs	2008 Annual Income (US Dollars)			Months Active		
			Low	Average	High	Low	Average	High
*Affiliate	84,135	93.66%	\$0.00	\$143.37	\$25,368.62	0	16	95
*RTA	5,691	6.34%	\$7.52	\$490.39	\$26,966.10	2	18	91

***Affiliate** - Anyone who has purchased an Internet Travel Center but has not taken First Class Training (Affiliates earn 60% of the commission paid to YTB)

***Referring Travel Agent (RTA)** - Anyone who has an active Internet Travel Center and has passed First Class Training (RTAs earn 70% of the commission paid to YTB)

The income statistics above are for all active U.S. TSOs who were eligible to earn compensation in 2008. A TSO is defined as anyone who had an active Internet Travel Center in 2008. The average annual income for all TSOs in 2008 was \$111.26. In 2008, the median annual income for all TSOs was \$41.86. For the prior quarter, 1/1/2009-3/31/2009, the median income was \$0.00. In 2008, 43,670 (49%) of all TSOs received no income at all. For the prior quarter, 1/1/2009-3/31/2009, 76,194 (77.66%) of all TSOs received no income at all. In 2008, 87,708 (61.38%) of TSOs who were paying the required web site hosting fees at the beginning of 2008 cancelled their membership with YTB Travel Network during 2008. For the prior quarter, 1/1/2009-3/31/2009, 23,943 (24.7%) of TSOs who were paying the required web site hosting fees at the beginning of the prior quarter cancelled their membership with YTB Travel Network. The earnings of the TSO in this chart are not necessarily representative of the income, if any, that a YTB TSO can or will earn through his or her participation in the YTB Travel Network Compensation Plan. These figures should not be considered as guarantees or projections of your actual earnings or profits. Any representation or guarantee of earnings would be misleading. Success with YTB Travel Network results only from successful sales efforts, which require hard work, diligence and leadership. Your success will depend upon how effectively you exercise these qualities. A Travel Site Owner is not required to be a YTB Associate in order to be eligible to receive travel commissions. In 2008, the typical cost incurred by a Travel Site Owner in their first 12 months is between \$799.45 and \$1,718.34.