

# Travel Site Owner Income Disclosure Statement



The figures reflected in this document are based on travel commissions only and do not reflect any commissions generated from a ZamZuu featured store or Affiliate networks.

Level	Total Count	Percent Of All Site Owners	2009 Annual Income (US Dollars)			Months Active			Median Annual Income for all Site Owners in 2009 was \$0.00  For The Prior Quarter, 10/1/09 - 12/31/09, the Median Income was \$0.00
			Low	Average	High	Low	Average	High	
*Affiliate	67,502	68.74%	\$0.00	\$48.66	\$19,884.42	0	24	106	
*RTA	29,564	30.11%	\$0.00	\$125.71	\$18,006.33	0	23	106	
*TA	1,132	1.15%	\$6.36	\$627.61	\$11,211.79	3	28	81	

- 57,985 (59.05%) of all Site Owners received no income in 2009. 40,483 (68.06%) of all Site Owners received no income from 10/1/2009 to 12/31/2009.
- 75,379 (76.76%) of all Site Owners in 2009 who were paying the required Web site hosting fees at the beginning of 2009 cancelled their membership with YTB Travel Network during 2009. 9,794 (16.47%) of Site Owners who were paying the required Web site hosting fees as of 10/1/2009 cancelled their membership with YTB Travel Network by 12/31/2009.
- In 2009, the typical cost incurred by a Site Owner in their first 12 months was between \$799.45 and \$1,815.19.

The income statistics above are for all active U.S. Site Owners who were eligible to earn compensation in 2009. A Site Owner is defined as anyone who had an active Internet Business Center in 2009. The average annual income for all Site Owners in 2009 was \$78.53. The earnings of the Site Owners in this chart are not necessarily representative of the income, if any, that a YTB Site Owner can or will earn through his or her participation in the YTB Travel Network Compensation Plan. These figures should not be considered as guarantees or projections of your actual earnings or profits. Any representation or guarantee of earnings would be misleading. Success with YTB Travel Network results only from successful sales efforts, which require hard work, diligence and leadership. Your success will depend upon how effectively you exercise these qualities. A Site Owner is not required to be a ZamZuu Associate or Rep in order to be eligible to receive travel commissions.

**\*Affiliate** - Anyone who has purchased an Internet Business Center but has not taken First Class Training (Affiliates earn 50% of the commission paid to YTB)

**\*Referring Travel Agent (RTA)** - Anyone who has an active Internet Business Center and has passed First Class Training (RTAs earn 60% of the commission paid to YTB)

**\*Travel Agent (TA)** - RTAs who have completed all 10 E-Campus modules. (TAs earn between 70-100% of the commission paid to YTB depending on performance)