



Distributor Earnings Disclosure Statement

2011 Average Earnings by Rank for All Markets

RANK	HIGH MONTHLY EARNINGS	LOW MONTHLY EARNINGS	AVG MONTHLY EARNINGS**	AVG ANNUAL EARNINGS*
500K	\$ 268,191	\$ 15,365	\$ 85,962	\$ 1,031,550
200K	\$ 124,680	\$ 7,484	\$ 36,497	\$ 437,962
100K	\$ 54,085	\$ 1,175	\$ 13,042	\$ 156,508
PREMIER	\$ 36,140	\$ 453	\$ 9,127	\$ 109,527
20K	\$ 15,146	\$ 10	\$ 2,622	\$ 31,459
5K	\$ 4,406	\$ 10	\$ 703	\$ 8,444
1K	\$ 4,585	\$ 10	\$ 267	\$ 3,201
PREF. REP	\$ 1,161	\$ 10	\$ 116	\$ 1,392
REP	\$ 317	\$ 10	\$ 85	\$ 1,009

*Average Annual Earnings = the Average Monthly Earnings times 12

**Average Monthly Earnings = Average Monthly UniLevel + 1/3(Global BP) + 1/3(500K BP) + Average Monthly PowerStart by rank

The average monthly Active Distributor earnings for 2011 are \$267 or \$3,206 annually.

The average monthly PowerStart for Active Distributors who took part in PowerStart for 2011 was \$428

The following are the approximate percentages of Active Distributors by rank in 2011: **Rep.** 4.43%, **Pref. Rep.** 61.38%, **1K** 27.62%, **5K** 5.25%, **20K** 0.93%, **Premier** 0.25%, **100K** 0.10%, **200K** 0.04%, **500K** 0.01%.

These income statistics are based on earnings for Active Distributors during the 2011 calendar year with international earnings being converted to USD based on the day the earnings were incurred.

A “Distributor” is any person who has executed a Distributor Application and is in good standing with the company. “Active” means a Distributor who received a check in a given month. Average annualized earnings were calculated by multiplying the average monthly earnings by twelve. Categories represent paid Ranks, not Title.

The income statistics reported in the presentation are based on the individual efforts of XANGO Distributors and are not typical of what you can expect. Business success varies widely according to market conditions and the time and effort devoted.