

YTB 2007 Income Disclosure Statement



Active Rep Rank	Avg. Hours Work Per Wk.	# of Reps At This Level	Percent Of Active Reps	Percent Of All Reps	2007 Annual Income (US Dollars)			Months Active		
					High	Low	Average	High	Low	Average
Rep*	<1	246837	0%	80.92%	\$ -	\$ -	\$ -	-	-	-
Active Rep*	2	44926	77.17%	14.73%	\$19,165.50	\$8.50	\$90.32	82	1	9
Power Team Leader	5	12198	20.95%	4.00%	\$124,313.95	\$8.50	\$1,849.94	82	1	15
Coach's Corner	10	931	1.60%	0.31%	\$218,565.40	\$497.00	\$20,449.67	63	1	20
Level 1 Director	40	122	0.21%	0.04%	\$252,041.80	\$12,875.65	\$85,389.04	63	4	30
Level 2 Director	40	22	0.04%	0.01%	\$581,483.88	\$99,464.12	\$264,513.51	64	15	39
Level 3 Director	40	8	0.01%	0.003%	\$768,891.74	\$281,779.23	\$459,772.47	60	28	40
Level 4 Director	40	5	0.009%	0.002%	\$1,715,991.59	\$804,073.94	\$1,248,127.27	53	41	47
Level 5 Director	40	1	0.002%	0.0003%	\$3,176,307.53	\$3,176,307.53	\$3,176,307.53	38	38	38
Level 6 Director	40	2	0.003%	0.0007%	\$4,045,445.20	\$1,938,880.93	\$2,992,163.07	53	49	51
Level 7 Director	40	3	0.005%	0.0010%	\$4,300,900.86	\$3,042,137.41	\$3,507,316.58	84	55	74

***Reps:** Who did not receive a check in 2007

***Active Reps:** Any Rep who received a check in 2007

The income statistics above are for all active U.S. YTB Reps who were eligible to earn compensation in 2007. An "Active Rep" is defined as Any Rep who received a check in 2007. The average annual income for all Reps in 2007 was \$299.95, and the median annual income for all Reps in 2007 was \$97.00. In 2007, 80.92% of all Reps received no income at all. The earnings of the Reps in this chart are not necessarily representative of the income, if any, that a YTB Rep can or will earn through his or her participation in the YTB Compensation Plan. These figures should not be considered as guarantees or projections of your actual earnings or profits. Any representation or guarantee of earnings would be misleading. Success with YTB results only from successful sales efforts, which require hard work, diligence and leadership. Your success will depend upon how effectively you exercise these qualities. Important Note for Canadian Reps: Although the figures in this Income Disclosure Statement reflect YTB's US operations only, it is anticipated that Reps participating in the new Canadian YTB Compensation Plan would earn similar amounts. Following the first 6 months of operation in Canada, YTB will create, and make available, a similar Income Disclosure Statement containing Canadian statistics only.