



YTB Disclosure Statement

Disclosures prior to purchasing the YTB Travel Program

1. No one can guarantee your success as an RTA.
2. Not all RTAs have earned commissions.
3. A RTA is not required to become a Rep.
4. RTA earnings are based on their commission percentage and the total commissions received from the travel supplier. Commissions are paid on or before the 25th of each month for all commissions received by YTB before the 23rd of the same month. Gross commission varies widely depending on the type of travel and the particular vendor.
 - a. Typical gross commission from suppliers range from 10% - 16% on cruises; 5% - 16% on tours; 10% - 12% on hotels; 2.5% - 5% on car rentals.
 - b. Typical net commission from Featured vendors range from 32 - 44%.
 - c. Gross commission from products purchased through our affiliate network varies by the merchant and are subject to change at the merchants discretion.
 - d. Commission percentages to the RTA are as follows:
 - i. They receive 30% of the commission paid to YTB on travel sales and 30% of the payable commission generated from retail sales, when an affiliate makes a purchase. When a customer purchases, RTAs earn 60% of the commission.

Commission From Supplier				
Product	Cost	Available%	Gross	30%
Cruise	\$1200.00	16%	\$192.00	\$57.60
Tour	\$1500.00	14%	\$210.00	\$63.00
Hotel	\$250.00	12%	\$30.00	\$9.00
Car Rental	\$240.00	5%	\$12.00	\$3.60
Affiliated Store	\$35.00	3%	\$1.05	\$0.32

5. The YTB Travel Program is available for a one-time fee of \$99 and a \$59.95 monthly fee beginning in October. With this program, the individual will receive our state-of-the-art YTB Travel Network booking engine, a back office management system, and access to First Class Training.
6. New RTAs may not have the same likelihood of achieving the same results as those who came into the business earlier.
7. Income Disclosure Information

RTA Income Disclosure Statement

- Started the quarter (4/1/2013) with 12,457 and ended the quarter (6/30/2013) with 10,964 for an average during the quarter of 11,711. Of this total, 1,909 were paid a commission for an average of 16.3% of the Subscribers. The average income was \$27.35 with the median being \$0.00.
- 7,719 (56.78%) Subscribers received no income in 2012. Median annual income for Subscribers in 2012 was \$0.00.
- In 2012 the cost incurred by a Subscriber in their first 12 months could have been between \$748.45 and \$1,098.44. This included the Initial set-up fee and monthly website hosting fee as well as the following optional items and services: E-Campus training (10 classes) fee, business cards, and fees associated with Paycard.

RTA's signature below indicates that RTA has read, understands and agrees to viewing these Illinois Disclosure Statements.

Signature _____ Date _____ Signature _____ Date _____
 (Primary Applicant) (Secondary Applicant)