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As of December 31, 2014. From January 1 through December 31, 2014, Primerica paid a total of \$593,056,197 in compensation to its sales force, at an average of \$6,030 per life licensed representative. Actual gross cash flow is, among other factors, dependent upon the size and scale of a representative's organization, the number of sales and the override spread on each sale, and the ability and efforts of a representative and their downlines. Having said this, Primerica provides an opportunity for individuals who work hard to develop a business with unlimited income potential.

