



OPTAVIA INCOME DISCLOSURE STATEMENT 2017*

2017 ANNUAL INCOME RANGES OF ALL **OPTAVIA** COACHES

RANGE	% OF OPTAVIA COACHES	AVERAGE NO. OF MONTHS IN THE BUSINESS	MEDIAN NO. OF MONTHS IN THE BUSINESS
NO EARNINGS	29.79%	17	13
\$0.01 - \$100.00	11.23%	22	13
\$100.01 - \$250.00	10.32%	22	12
\$250.01 - \$500.00	7.96%	28	15
\$500.01 - \$1,000.00	10.56%	31	18
\$1,000.01 - \$2,500.00	12.23%	30	17
\$2,500.01 - \$5,000.00	6.55%	33	20
\$5,000.01 - \$7,500.00	2.39%	35	22
\$7,500.01 - \$10,000.00	1.54%	36	22
\$10,000.01 - \$15,000.00	1.85%	37	22
\$15,000.01 - \$20,000.00	1.17%	39	25
\$20,000.01 - \$30,000.00	1.58%	43	31
\$30,000.01 - \$50,000.00	1.49%	51	39
\$50,000.01 - \$100,000.00	0.92%	57	45
\$100,000.01 - \$200,000.00	0.26%	73	72
\$200,000.01+	0.15%	113	116

*Based on 2017 Annual Income Ranges of ALL **OPTAVIA** Coaches.

These figures are not guarantees or projections of expected earnings or profits, and the income levels represented do not include expenses **OPTAVIA** Coaches may have incurred in building their businesses. **OPTAVIA** makes no guarantee of financial success. Success with **OPTAVIA** results only from successful sales efforts, which require hard work, diligence, skill, persistence, competence, and leadership. Your success will depend upon how well you exercise these qualities.