

USA 2019 Income Disclosure Statement

The average annual income for ALL U.S. Market Partners at all Ranks (which includes Active and Inactive Market Partners) in 2019 was \$ 809. Thirty six percent of U.S. Market Partners were not Active in 2019 and therefore did not earn any commissions.

The income information in the chart below includes those Market Partners who were Active and Inactive Market Partners in 2019. An "Active" Market Partner is a Market Partner who earned any amount of commissions in the 2019 calendar year. An "Inactive" Market Partner is a Market Partner who did not earn any amount of commissions in the 2019 calendar year. Because a Market Partner's Rank may vary over the course of a year, for purposes of the chart below, the Rank of each Monat Global Market Partner is the Highest Achieved Title that the Market Partner achieved for at least three months within the 2019 calendar year.

2019 USA Annual Income by Rank (ACTIVE AND INACTIVE Market Partners)

Rank	% of ACTIVE & INACTIVE U.S. Market partners at this Rank in 2019	High Annual Gross Earnings	Low Annual Gross Earnings	Average Annual Earnings	Median Annual Gross Earnings	Average No. of Months to Achieve Rank	Median No. of Months to Achieve Rank
Market Partner	93.54%	\$16,973	\$0	\$119	\$ 31	0	0
Managing Market Partner	3.08%	\$11,946	\$158	\$2,071	\$1,829	3.3	2
Associate Market Builder	1.46%	\$25,625	\$611	\$4,239	\$3,942	4.7	3
Market Builder	0.44%	\$26,873	\$1,360	\$6,463	\$5,831	6.3	5
Managing Market Builder	0.80%	\$68,561	\$2,185	\$10,229	\$9,177	8.5	7
Associate Market Mentor	0.36%	\$110,226	\$3,739	\$18,462	\$17,466	10.2	8
Market Mentor	0.20%	\$181,137	\$17,069	\$44,249	\$38,128	14.3	12
Managing Market Mentor	0.07%	\$539,170	\$28,910	\$92,065	\$76,971	16.9	15
Associate Executive Director	0.02%	\$321,999	\$58,487	\$146,745	\$133,146	19.6	20
Executive Director	0.01%	\$1,383,829	\$154,317	\$385,687	\$318,449	23.9	23
Senior Executive Director	0.01%	\$ 2,344,416	\$326,868	\$1,026,853	\$755,672	17.8	15

These figures are not guarantees or projections of your actual earnings or profits. The above figures include only bonuses, commissions or other remuneration paid to Market Partners by MONAT Global. They DO NOT take into consideration any expenses incurred by Market Partners in operating their businesses or profits or losses when products are resold by Market Partners. Expenses incurred in operating an independent MONAT Global business may include, but are not limited to, the purchase of a starter kit, payment of renewal fees, purchases of product samples or inventory, shipping costs, transportation costs, training and educational expenses, and travel expenses. In some cases, these costs and expenses may exceed the amounts earned by Market Partners from MONAT Global. MONAT Global makes no guarantee of financial success and you may lose money. Success with MONAT Global results only from successful sales efforts, which require hard work, diligence, skill, persistence, competence, and leadership. Your success will depend upon how well you exercise these qualities.