

# Income Disclosure Statement

2025

**COLORSTREET**

|                   |                          | INCOME EXCLUDING FEES (\$USD)                       |                 |                    | INCOME INCLUDING FEES (\$USD)                       |                 |                    |
|-------------------|--------------------------|-----------------------------------------------------|-----------------|--------------------|-----------------------------------------------------|-----------------|--------------------|
| Average Income    | Percent of Paid Stylists | Median                                              | Monthly Average | Annualized Average | Median                                              | Monthly Average | Annualized Average |
| Stylist           | 82.97%                   | \$20                                                | \$28            | \$331              | \$14                                                | \$22            | \$268              |
| Qualified Stylist | 17.03%                   | \$200                                               | \$338           | \$4,059            | \$195                                               | \$341           | \$4,088            |
|                   |                          | Weighted average annual income excluding fees \$965 |                 |                    | Weighted average annual income excluding fees \$919 |                 |                    |

**Please review this Income Disclosure Statement carefully.** With Color Street, you have an opportunity to earn income on the sale of Color Street products to consumers. Your earning capacity depends on several factors including, but not limited to, your personal commitment, hard work, sacrifice, market conditions, and your business skills.

Color Street Stylists are independent contractors ("Stylists"), most of whom are engaged in the Color Street business on a part-time basis to potentially earn supplemental income. As with most opportunities, you can find exceptional individuals performing well above average, while others perform below average or perhaps earn no money at all. The income, bonuses, and rewards earned by a Stylist through the Compensation Plan is based solely on the sale of Color Street products to end consumers. A Stylist cannot earn income from sponsoring, mentoring, or recruiting team members.

The figures in the above chart pertain to income data for all Stylists in the US and Canada from March 2025 through September 2025. During this timeframe, the weighted average annual income excluding fees for all Stylists was \$965. The weighted average income is calculated by multiplying the corresponding annual average income by the percentage of each rank (Stylists and Qualified Stylists).

The income data here is based on internal reports of commissions paid directly by Color Street during the corresponding period. That data does not include any unverified self-reported income from in-person sales or third-party sales.

Note: The Qualified Stylist rank represents a month minimum that, when met, opens earnings on Level 1 and enhanced commissions within Color Street's Compensation Plan.

The earnings of the Stylists in this chart are not necessarily representative of the income, if any, that a Stylist can or will earn through the Compensation Plan. Past performance does not guarantee future results and these figures should not be considered as guarantees or projections of your actual earnings or profits. Color Street does not guarantee any income or success.

A Stylist's qualification may change during the year. So, the percentages are not based on an individual Stylist's full year income, but they reflect the distribution of all Stylists' performance, achieved monthly, during the corresponding period. The statistics in the above chart are inclusive of historical data for each status and thus are limited to Stylists who achieved these performance thresholds during the disclosure period in 2025. Please see Color Street's Policies and Procedures regarding the income and earnings statement and Compensation Plan.

\*The Income Including Fees figures include Starter Kit and monthly eSuite fees, but are exclusive of other expenses incurred by Stylists in the operation or promotion of their business, including, but not limited to advertising or promotional expenses, product samples, training, rent, travel, and telecommunication. Stylists may typically incur anywhere from \$15 - \$25 per month in business-related expenses to support their operations. As with any business, these operational costs should be considered when determining net income. The Income Excluding Fees figures do not include any of these fees.