



MONAT USA 2025 INCOME DISCLOSURE STATEMENT

The average annual income for ALL U.S. Market Partners at all ranks (which includes Active and Inactive Market Partners) in 2025 was \$665. Forty-four percent of U.S. Market Partners were not Active in 2025 and therefore did not earn any commissions.

The income information in the chart below includes Active and Inactive Market Partners in 2025. An "Active" Market Partner is a Market Partner who earned any amount of commissions in the 2025 calendar year. An "Inactive" Market Partner is a Market Partner who did not earn any amount of commissions in the 2025 calendar year.

A Market Partner's Rank may vary over the course of a year, for purposes of the chart below, the Rank of each MONAT Market Partner is the Highest Achieved Title that the Market Partner achieved for at least three months within the 2025 calendar year. Those enrolled in November and December 2025, the Highest Achieved Title was used for their rank.

2025 USA ANNUAL INCOME BY RANK (ACTIVE AND INACTIVE MARKET PARTNERS)

Rank	% of ACTIVE & INACTIVE U.S. Market Partners at this Rank in 2025	High Annual Gross Earnings	Low Annual Gross Earnings	Average Annual Gross Earnings	Median Annual Gross Earnings	Average Monthly Gross Earnings
Market Partner	91.69%	\$9,442	\$0	\$81	\$8	\$7
Associate Market Partner	3.74%	\$10,730	\$29	\$883	\$714	\$74
Managing Market Partner	2.26%	\$31,789	\$136	\$1,759	\$1,473	\$147
Associate Market Builder	1.02%	\$49,955	\$673	\$3,937	\$3,369	\$328
Market Builder	0.37%	\$118,604	\$1,137	\$6,980	\$5,439	\$582
Managing Market Builder	0.49%	\$116,735	\$1,542	\$11,315	\$8,329	\$943
Associate Market Mentor	0.21%	\$233,069	\$4,216	\$26,106	\$17,870	\$2,175
Market Mentor	0.13%	\$300,261	\$7,690	\$61,116	\$52,579	\$5,093
Managing Market Mentor	0.05%	\$680,430	\$23,958	\$145,708	\$107,264	\$12,142
Associate Executive Director	0.02%	\$814,461	\$58,045	\$306,178	\$235,065	\$25,515
Executive Director	0.01%	\$999,367	\$276,781	\$482,645	\$422,821	\$40,220
Senior Executive Director	0.01%	\$1,372,250	\$1,108,042	\$1,227,813	\$1,139,271	\$102,318

These figures are not guarantees or projections of your actual earnings or profits. The above figures include only bonuses, commissions or other remuneration paid to Market Partners by MONAT Global. They DO NOT take into consideration any expenses incurred by Market Partners in operating their businesses or profits or losses when products are resold by Market Partners. Nothing more than the \$99 MONAT Starter Kit is required to open or operate a MONAT business. Expenses incurred in operating an independent MONAT Global business may include, but are not limited to, the purchase of a Starter Kit, payment of renewal fees, purchases of product samples or inventory, shipping costs, transportation costs, training and educational expenses, and travel expenses. In some cases, these costs and expenses may exceed the amounts earned by Market Partners from MONAT Global. MONAT Global makes no guarantee of financial success and you may lose money. Success with MONAT Global results only from successful sales efforts, which require hard work, diligence, skill, persistence, competence, and leadership. Your success will depend upon how well you exercise these qualities.

2025 MONAT INCENTIVE TRIPS

In addition to the earnings opportunities in the Global MONAT Compensation plan, MONAT may offer incentives and rewards programs for its independent Market Partners. In 2025:

- 169 Market Partners with career ranks of MMM or above as of November 2024 were eligible to earn a trip to Miami, Florida for our Leadership Circle 2025 incentive trip, of which 51 earned the trip.
- 1,882 Market Partners with career ranks of MMB or above as of August 2024 were eligible to earn a trip to Punta Cana, DR for our Passport 2025 incentive trip, of which 246 earned the trip.

*Residents of Louisiana, Maryland, Wyoming, Massachusetts, and Puerto Rico can receive refunds on the Business Starter Pack purchase even after one year.
*Purchase of a MONAT Starter Kit is optional for residents of North Dakota.